



 **Business Advantage**
INTERNATIONAL

PAPUA NEW GUINEA

INVESTMENT CONFERENCE **2019**

19 & 20 August 2019 • Shangri-La Hotel, Sydney

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Welcome, delegates!

On behalf of the Organising Committee for the 2019 Papua New Guinea Investment Conference, welcome to the Shangri-La Hotel Sydney for an event dedicated entirely to the promotion of business and investment in PNG.

A particularly warm welcome to delegates who have travelled from overseas to attend, including a large contingent from Papua New Guinea itself.

The Business Advantage PNG Investment Conference is now firmly entrenched in PNG's business calendar. This is the eighth investment event Business Advantage International has organised on PNG, and marks a return to Sydney, where we held our 2017 event.

The conference is designed to be a unique platform, bringing domestic and international investors together with government and capital to discuss investment across all of PNG's economic sectors.

We have a busy program prepared for you and hopefully one that provides plenty of variety, stimulation, and opportunities for networking and discussion.

There is no question that the advent of the new Marape-Davis Government in PNG has raised a lot of questions in the minds of investors.

'I have seen eight prime ministers over the 26 years I have been here and the recent political changes that we have seen are really nothing particularly new to investments in PNG,' one of PNG's most experienced executives, Peter Botten of Oil Search, said recently. 'The discussions and debate going on right now are nothing new. I think we have to put that in context.'

We hope a lot of your questions will be aired over the two days of the conference.

We want to especially welcome the many subscribers

to our weekly *PNG Business Update* who are attending this conference. Business Advantage International started covering business in PNG in 2006, with our annual *Business Advantage Papua New Guinea* magazine now in its 14th edition.

Its companion online business magazine, businessadvantagepng.com, has now been visited by over three quarters of a million readers globally since its launch in 2013. This year, we introduced a new subscription service on the website, aimed at providing more and deeper information for PNG investors.

This new service has been well-received and our readership continues to grow significantly. To me, these are clear indications that PNG is well and truly on the world map as far as business is concerned.

Major international events such as this take a lot of work from a lot of people. We particularly want to thank our Sponsors and Partners for their active support. A very big thank you too to our speakers and panelists—35 of them—who have given so generously of their time to be at this event.

Please enjoy the Conference and its social program. Don't forget to share your thoughts, photos and experiences on social media, using the hashtag #png-conference.



Andrew Wilkins
Publishing Director
Business Advantage International

OIL SEARCH FOUNDATION



K185 million

Committed by Oil Search
from 2016 to 2020

SUPPORTED HEALTH FACILITIES TO DELIVER:



495,150

Vaccinations



4,470

Outreach clinics



> 10,000

Women to deliver safely



> 2,500

Health workers trained

OIL SEARCH



K6.25 billion

Total socio-economic
contribution since 2014



K16 million

In cash and kind to support 2018
earthquake relief efforts



> K70 million

Contributed to health services
in Hela Province



> 30,000

People supported in
drought affected areas



~3,000

Students sponsored into
tertiary institutions

SPECIAL PROJECTS



K560 million

In national
projects delivered



K536 million

In value across 285
community projects



65

Schools and
libraries projects



26

Hospitals and
medical posts



87

Road and bridge
construction projects

A superior delegate experience

THE CAFE, BY AIRWAYS HOTEL

In partnership with PNG's leading hotel, we are proud to provide an authentic café experience at the conference. With free barista service from 8am to 2pm each day and a stylish setting, it's the perfect place for relaxation between sessions, or an informal meeting.

FREE WIFI

For your convenience, there is free WIFI at the conference.

OFFICIAL CONFERENCE DINNER

The Conference Dinner on Monday 19 August will be held at Sydney's iconic Museum of Contemporary Art, 140 George Street, The Rocks, Sydney—just seven minutes' walk from the Shangri-La Hotel.

Pre-dinner drinks at the MCA's Harbourside Room and Terrace (pictured, above right), will be followed by a sumptuous three-course meal with wine. Timing: 6.30pm for 7pm.



Transport from the conference venue can be arranged on request.

NEED HELP?

Ask for assistance at the Registration Desk in the main foyer at any time.

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- **World class trading system**
- **New market indices**
- **Industry and investor education**
- **Supporting capital mobilisation in PNG**

Your program



DAY ONE: Monday 19 August

0900 Official welcome

0915 Opening address

The Hon. James Marape MP, Prime Minister of the Independent State of Papua New Guinea

1000 Keynote address: Worldwide social change and what it means for Papua New Guinea

Bernard Salt AM, Managing Director of The Demography Institute, is one of Australia's leading social commentators and business analysts. His keynote address will focus on which global trends are most likely to affect PNG in the coming decade. Kindly sponsored by Bank South Pacific

1045 Morning tea, kindly sponsored by KPMG

1115 The PNG 100 CEO Survey

Andrew Wilkins, Publishing Director of Business Advantage International presents the results of the 2019 business confidence survey.

1125 Economic update on PNG

Presented by **Ilyas Sarsenov**, Senior Economist, The World Bank.

1150 Panel: 'Raising capital in PNG': key investors and lenders look at the best funding models for business in PNG

Major investors in PNG's economy and the Chair of the PNG Government's investment promotion agency discuss the funding models that work in PNG. Participants: **Paul Sayer**

(CEO, Nambawan Super), **David Lawrence** (Chairman, PNGX), **Ian Tarutia** (CEO, Nasfund), **Leon Buskens** (Chairman, PNG Investment Promotion Authority).

1230 Networking lunch, kindly sponsored by Oil Search

or

1230 Fiji Update lunch (Cambridge Rooms, Level 3, bookings essential). Participants:

Brett Hooker (Chief Executive, Westpac PNG and former General Manager Westpac Fiji), **Daniel Stow** (Manager, Trade & Investment, Fiji Consulate General & Trade Commission, Australia & New Zealand).

1330 Mining and Petroleum

In this conference exclusive, two of Papua New Guinea's most experienced and respected mining and petroleum executives discuss the sector's business environment and future prospects with Business Advantage International's Andrew Wilkins. Participants: **Gerea Aopi** (Executive General Manager, Oil Search Ltd), **Peter Graham**, (Managing Director/Chief Executive Officer, Ok Tedi Mining Ltd). Kindly sponsored by Newcrest Mining

1415 Panel: Papua New Guinea's fast-growing services sector

PNG has long been seen as an under-served economy but improved infrastructure and a growing formal economy is providing opportunities for both new and existing service providers across all sectors. Participants: **Zanie Theron** (Managing Partner, KPMG PNG), **Nuni Kulu**

(General Manager Digital, Bank South Pacific), **Adrian Weeks** (Trade Commissioner to PNG, Austrade).

1500 Investment case study: providing award-winning medical services in PNG

Glenn Keys (Executive Chairman, Aspen Medical)

1515 Investment case study: creating and selling a world-class security business in Papua New Guinea

Brian Kelly (founder and former CEO, Black Swan International)

1530 Afternoon break

1545 Spotlight on Gulf Province

Gulf Province will be the host province for the new Total-led Papua LNG project. This session will outline some of the ambitious plans to develop infrastructure in the province, and the associated. Participants: investment opportu-

nities. **Christian Reichel** (Operations Officer, International Finance Corporation), **Peter KenGemar** (Project Director, Ihu Special Economic Zone)

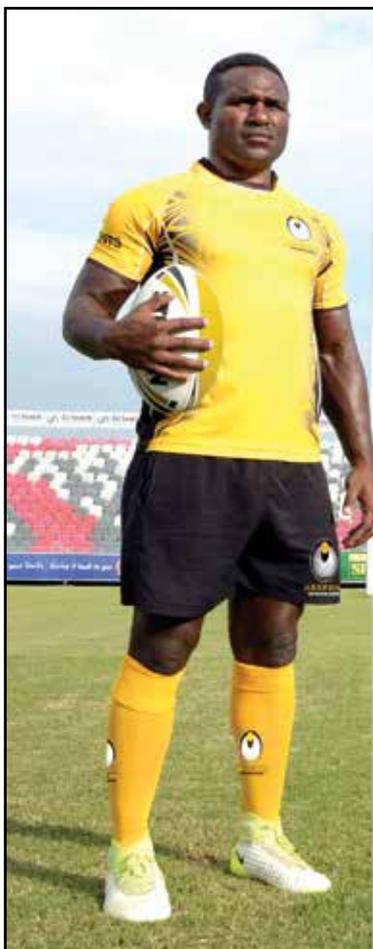
1615 The Innovators

Three successful entrepreneurs show how they have innovated their way to business success in PNG. Participants: **Vani K Nades** (Director Operations, Emstret Holdings Ltd), **Bridie Ohlsson**, (Co-founder and CEO, Geora), **Akai Pa'asia Beach** (Director, Beach Accounting and Advisory)

1700 Networking Drinks, kindly sponsored by Digatec

1900 Official Conference Dinner, kindly sponsored by Data#3

Harbourside Room and Terrace, Museum of Contemporary Art, 140 George Street, The Rocks, Sydney. Our dinner includes an exclusive private tour of the Museum's collection.



INCREASE YOUR MEMBER CONTRIBUTION

What is member voluntary contribution?

Extra contribution above mandated member 6%.

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- Step 2** Send completed form to voluntary@nafund.com.pg for assessment.
- Step 3** NASFUND will submit form to employer for approval.
- Step 4** Employer approve and effect fortnightly increase in contribution.
- Step 5** Employer sends Form to voluntary@nafund.com.pg.

DAY TWO: Tuesday 7 August Infrastructure and Transport Day

0830 Bonus session: 'Coffee in Honiara'— Solomon Islands Business Update

Business links between Papua New Guinea and the Solomon Islands are going from strength to strength. Grab a coffee from the Airways Café (open from 8am daily) and get a first-hand update on the Solomon Islands economy from **Atenasi Ata** (CEO, Solomon Islands Chamber of Commerce and Industry). Kindly sponsored by Westpac

0900 Welcome

0905 'A Tale of Two Cities': the Port Moresby and Lae business chambers in conversation

Participants: **Rio Fiocco** (President, Port Moresby Chamber of Commerce & Industry) and **John Byrne** (CEO, Lae Chamber of Commerce) in conversation with BAI's Andrew Wilkins

0930 Keynote: 'Papua New Guinea in the Cloud'

Mark Pesce is a leading futurist, author, entrepreneur and innovator. After a memorable keynote speech at our 2017 conference, he returns by popular demand to outline some of the business and investment opportunities that will arise from PNG's improved telecommunications infrastructure. Kindly sponsored by Paladin

1020 PNG's telecommunications infrastructure: an update on the Coral Seas Cable and Kumul Undersea Cable Network

Paul Komboi (Managing Director, PNG Dataco)

1045 Morning tea, kindly sponsored by Nasfund

1115 Investment Case study: managing IT risk in Papua New Guinea

Logan Daley (Information Assurance Specialist, Data#3)

1130 Transport and logistics

Investment in road and bridge construction, and the upgrade of PNG's airports, is set to double over the next decade, in no small part due to major new funding of up to US\$2 billion from the Asian Development Bank. Speakers in this panel will provide details of exactly what is planned and where, and how the private sector can get involved. Participants: **David Hill** (Country Director—PNG, Asian Development Bank), **Alan Milne** (Managing Director, Air Niugini), **David Wereh** (Secretary, Department of Works and Implementation), **Richard Yopo** (Managing Director, National Airports Corporation)

1215 PNG's energy future

PNG's energy sector is taking off, with the US\$2 billion PNG Rural Electrification Project announced at the end of 2018. Funded by the United States, Australia, Japan and New Zealand, this project has the goal of providing 70% of PNG's population with access to electricity by 2030. Locally-produced gas will provide part of the solution for the first time, as PNG's gas exporters start to provide gas for local power generation under new domestic market obligations. This session will outline the plans for bringing power to the people, and discuss the business and investment opportunities that will follow. Participants: **Douglas Midland** (Director, Structured Finance & Insurance, Overseas Private Investment Corporation), **Carolyn Blacklock** (Acting Managing Director, PNG Power)

1245 Investment case study: being an Independent Power Producer in PNG

Tony Honey (Managing Director, PNG Forest Products)

1300 Networking lunch, kindly sponsored by PNGX

1400 Close

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PNG



FIJI



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SAMOA



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VANUATU



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4,300+ STAFF



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13,000+ EFTPOS

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Your speakers (IN ALPHABETICAL ORDER)

Atenasi Ata, CEO, Solomon Islands Chamber of Commerce and Industry



Atenasi started with Solomon Islands Chamber of Commerce and Industry (SICCI) as the CEO in 2018 and sees the private sector and SICCI as having a significant role to play in enabling change that directly impacts people's lives. Prior to joining the Chamber, Atenasi worked

with the Solomon Islands National Parliament Secretariat, Australian aid program office, and UN Equality and the Empowerment of Women.

Akae Pa'asia Beach, Director, Beach Accounting and Advisory



Akae is making her mark in PNG by providing cost-effective accounting services to SMEs and large corporate organisations through her firm, Beach Accounting Advisory (BAA). In 2017, Akae disrupted the PNG market by bringing in affordable cloud accounting services, Quick-

books Online, servicing more than 200 clients. Her innovations saw the company grow from just three employees to a team of 30 full-time and plus 15 part-time employees.

Gerea Aopi, Executive General Manager, Oil Search



Gerea is Executive General Manager at Oil Search and Chairman of the Papua New Guinea Chamber of Mines and Petroleum.

Carolyn Blacklock, Acting Managing Director, PNG Power



Carolyn has 25 years' experience in private sector finance, development and infrastructure with the last 15 years in the Pacific. Following a successful corporate banking career working with Australian top tier banks, in 2009,

Carolyn moved permanently to Papua New Guinea to establish the International Finance Corporation presence, where she led the office for four years. Carolyn was engaged by the Government of PNG in Treasury as the specialist adviser and was instrumental in advising the PNG Government on the supply of fast and affordable internet which led to the new Sydney-to-Port Moresby fibreoptic cable. She was appointed Acting Managing Director of PNG Power Ltd in January 2019.

Leon Buskens, Chairman, PNG Investment Promotion Authority



Leon is Chairman of PNG's Investment Promotion Authority. He also works as General Manager Stakeholder Engagement for Oil Search Limited. He previously served as the Managing Director of Nambawan Super Limited. Leon serves on the following boards:

National Superannuation Fund (Nasfund), ANZ (PNG), SP Brewery Ltd, Kopkop College, Business Coalition for Women and Gazelle International Hotel. He is the Commissioner of the PNG Sports Foundation.

John Byrne, President, Lae Chamber of Commerce



John consults to Tok Stret Consulting Ltd. They develop PNG organisations, including SMEs, corporate, Land Owner groups, government and education organisations. Additionally, as President of Lae Chamber of Commerce, John provides information for, and is a conduit between

government and business. He works towards better conditions for the PNG public and businesses.

Logan Daley Information Assurance Specialist, Data#3



Logan has 25+ years experience in the internet and communications technology (ICT) and cyber security industry. Prior to joining Data#3, he worked for IBM at Westpac in New South Wales as Solutions Architect. Originally from Canada, Logan was a leading Senior

Your speakers

Security and Network Architect for several large and complex projects for the Government of Canada including Defence and Financial departments. Logan's role at Data#3 is focused on working alongside clients to review, design, and implement secure solutions within complex and critical environments.

Rio Fiocco, President, Port Moresby Chamber of Commerce & Industry



Rio is a Professional Lawyer. He serves as the President of the Port Moresby Chamber of Commerce and Industry (POMCCI). He also holds the position of the Vice Chairman of the Cricket PNG, Member for the APEC Business Advisory Council (ABAC), and Occasional Lecturer at the

Legal Training Institute.

Peter Graham, Managing Director/Chief Executive Officer, Ok Tedi Mining



Prior to joining Ok Tedi in 2015 as Managing Director and CEO, Peter was Managing Director ExxonMobil PNG Limited for seven years working on delivering the country's first LNG Project. He is currently also Chairman, Kumul Minerals Holdings Limited, a director of Bougain-

ville Copper Limited, and board member of Port Moresby General Hospital. He worked for 27 years with Exxon Mobil Corporation based in Australia and USA in a variety of senior management roles in mining and oil and gas.

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ESSENTIAL READING FOR THE PNG-FOCUSED EXECUTIVE

In-depth analysis, insight and information on PNG Business brought to you by a talented and highly experienced editorial team. Our unique access to PNG business leaders allows us to present credible, first hand stories to our readers.

In publication since 2013, and sister publication to the acclaimed **Business Advantage Papua New Guinea** annual business magazine; **businessadvantagepng.com** provides authoritative coverage of business across all of PNG's industry sectors, including mining and petroleum.

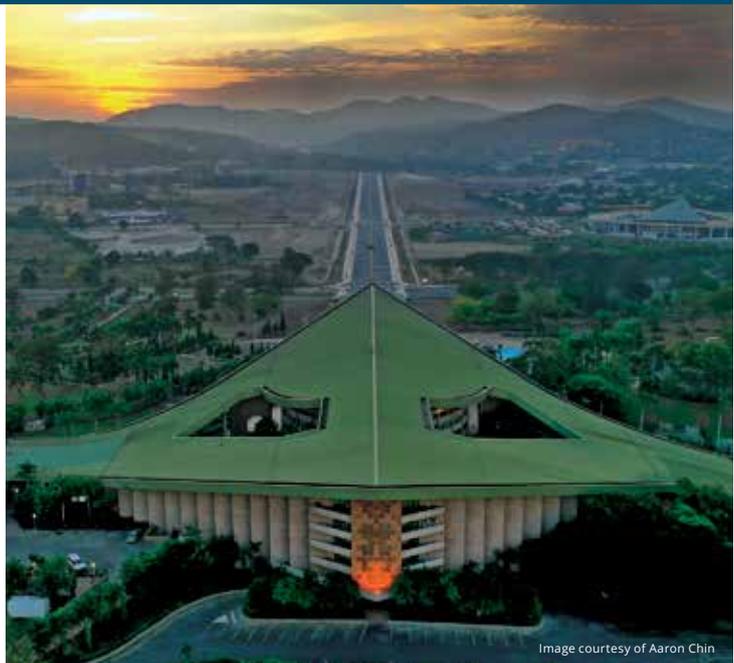


Image courtesy of Aaron Chin

Your speakers

Tony Honey, Managing Director, PNG Forest Products



In addition to PNG Forest Products, Tony also manages three other group companies in PNG that cover a diverse range of businesses including air charters and tourism. He is Director of the PNG National Forest Authority Board, President of the PNG Forest Industries Association and

Past Director of the Engineered Wood Products Association of Australasia. Tony has spent 60 years in PNG, with a long association with PNG Forest Products spanning 40 years.

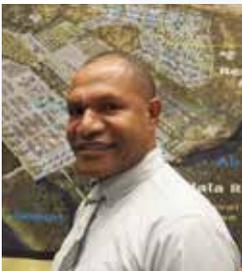
Brian Kelly, Founder and Former CEO, Black Swan International



Brian is the founder and former CEO of Black Swan International. Brian established the company in 2010 and was the sole shareholder until he sold the business in 2018. During Brian's tenure, the business grew to be one of the largest security companies within PNG, employing

over 2000 people. Prior to establishing Black Swan, Brian owned and operated businesses in Australia and the US, and served as a Special Forces commander during 15 years of military service.

Peter KenGemar, Project Director, Ihu Special Economic Zone



Peter has 23 years of experience in the mining, petroleum and energy industries. His background includes hydrocarbon exploration and development projects across Australasia, Middle East and Africa. In PNG, Peter has been involved with successful exploration and full field

development projects including the Kutubu Oil Project, PNG LNG Project and upcoming Papua LNG Project. He is currently working with the Kikori District Development Authority in partnership with the Department of Commerce and Industry on a proposal for the Ihu Special Economic Zone to incorporate the Gulf Gas Hub and Kikori Free Trade Zone into one economic envelope.

Glenn Keys AO, Executive Chairman, Aspen Medical



Glenn is the co-founder and co-Executive Chairman of Aspen Medical, one of the world's leading providers of outsourced healthcare solutions. Glenn founded Aspen Medical 2003. It now has a team of over 2,000 and operates across Australasia, the Pacific Rim, the Middle

East, Africa, the USA and the UK. The company most recently received the 2016 International Project Management Association Gold Medal for Ebola Response in West Africa. Glenn is joint 2016 EY Entrepreneur of the Year for Australia.

Bashirullah Khpalwan, Infrastructure Specialist, Asian Development Bank

An engineer by training, Bashirullah has worked in infrastructure development for the Asian Development Bank in both PNG and Afghanistan. He has also worked for the UN World Food Program, the UN Development Program and for PNG's Department of Works and Implementation, as well as as a consultant and manager in the private sector.

Paul Komboi, Managing Director, PNG Dataco



Paul was appointed Managing Director in March 2014. Prior to his appointment, he has held various executive positions with IPBC (now Kumul Consolidated Holdings) as Senior Portfolio Manager and Deputy Chief Operating Officer, Executive Manager of the Gas Project

Coordination Office, Project Implementation Officer with Asian Development Bank and Manager Telecommunications Operations with PANGTEL.

Nuni Kuli, General Manager Digital, Bank South Pacific



Nuni currently holds the position of General Manager Digital with Bank South Pacific. She has 22 years of banking experience in treasury, marketing and retail. Nuni is currently the Vice President National of the PNG Business Council.

Your speakers

David Lawrence, Chairman, PNGX



David became Chairman of PNGX (formerly the Port Moresby Stock Exchange) in 2018. He has 30+ years of experience in the operation of markets, having previously held senior roles at ASX for more than 20 years. He was Chief Operating Officer of the Sydney Stock Exchange

and served as President of the Australasian Compliance Institute (now the Governance, Risk and Compliance Institute) for over seven years.

Douglas Midland, Director—Structured Finance & Insurance, OPIC



Douglas works in the finance division of the United States' Overseas Private Investment Corporation's Structured Finance and Insurance Department, where he underwrites financing for eligible projects. Prior to

joining this group, Douglas spent time working within OPIC's Credit Policy division. Previously, Douglas worked at Morgan Stanley & Co. in New York. Douglas is a fellow and member of the Next Generation Council at SR21.

Alan Milne, Managing Director, Air Niugini



Alan has over 37 years experience in the aviation industry, spanning a diverse range of operational, regulatory and strategic management roles. A broad range of experience across the Qantas Group, predominantly in the Engineering structure, however the last five years in

a Qantas Group capacity. Some of Alan's roles in Qantas included the 747 Fleet Manager, Head of the Maintenance Control Centre, Head of the Airline Operations Centre and Head of Engineering. Alan has been the Managing Director of Air Niugini since October 2018 and has been the driver behind its "Higher Altitudes" transformation program.

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Your speakers

Vani Nades, Director Operations, Emstret Holdings Ltd



In 2014 Vani launched Emstret Holdings Limited, a licensed Internet Service Provider in Papua New Guinea. Emstret has been awarded the Exxon Digital Innovation Small Business Award, NASFUND People's Choice Award, and the Southern Cross University

Australia Annual Alumni Entrepreneur Award. In 2019, the company received the SP Entrepreneur Award at the Westpac Outstanding Women Annual Awards. Vani was selected by the Australian Government DFAT for the Canberra Women in Leadership Fellowship March 2019. Vani has also opened up Little CEO Pizza Company and Emstret Space, a co-working hub for SMEs.

Bridie Ohlsson, Co-founder and CEO, Geora



Leading the growth and direction of Geora, Bridie is passionate about using technology to meet sustainable development goals and connect farmers with financial systems globally. For the past three years, Bridie has navigated the intersection of blockchain and agriculture

heading up the blockchain pilot program at Agri-Digital. She is an active member of the Standards Australia Blockchain Technical Committee and a regular speaker on blockchain globally.

Mark Pesce, Futurist



Mark Pesce is a leading futurist, author, entrepreneur and innovator. After a memorable keynote speech at our 2017 conference, he returns by popular demand to outline some of the business and investment opportunities that will arise from PNG's improved connectivity. Mark

has also consulted to the World Bank and G20 on financial inclusion. Mark has been at the forefront of the digital revolution for thirty-five years and is a sought-after keynote speaker for major conferences and leadership gatherings. He is author of several books, including *The New Billion Seconds*. Mark now presents the award-winning podcast of the same name.

Christian Reichel, Operations Officer, International Finance Corporation (IFC)



Christian works as an Operations Officer for the International Finance Corporation (IFC). Based in Port Moresby, Christian provides agricultural advisory services to IFC's clients across the South Pacific. Christian has established several companies and clearly understands the

needs of investors. In the last three years, he has seen upcoming agricultural opportunities in the South Pacific develop into new businesses.

Bernard Salt AM, Managing Director, The Demographics Institute



Bernard is one of Australia's leading social commentators and business analysts. His keynote address will present the results of research commissioned especially for this conference. Bernard draws upon vast datasets to interpret the overall trajectory of social change. He argues

that social and cultural change are rising forces that are reshaping the way we live and work. The author of six books, including *The Big Tilt* and *Man Drought*, Bernard writes two weekly columns for *The Australian* newspaper and appears regularly on radio and television programs, most recently hosting a business television program, 'The Next Five Years' on Sky News. He is a former Partner at KPMG Australia and an adjunct professor at Curtin University Business School.

Ilyas Sarsenov, Senior Economist, The World Bank



Ilyas is the Country Economist of the World Bank in Papua New Guinea (PNG), based in Port Moresby. He joined the PNG team in mid-2018. He covers macro-fiscal policy dialogue with the government and the Bank of PNG. Ilyas leads an economic team producing

semi-annual PNG Economic Updates and preparing policy-based lending to the government of PNG. Prior to joining the World Bank in 2003, Ilyas worked as a fiscal economist in Kazakhstan, as part of the Fiscal Reform Project operated by KPMG/Bearing-Point.

Your speakers

Paul Sayer, CEO, Nambawan Super



Paul is responsible for leading the K7.5 Billion superannuation fund, PNG's largest. A proven leader with over 25 years' experience in superannuation and insurance, Paul has a wealth of experience from a range of senior positions in the industry, including CEO of

TWUSUPER and COO of REST Industry Super.

Daniel Stow, Manager—Trade & Investment, Fiji Consulate General & Trade Commission



Prior to commencing the role of Manager for Trade and Investment, Daniel worked for Google Australia specialising in digital product adoption and technology. He also has extensive experience in international development across the Indo-Pacific, having completed numerous

development studies and projects in India, Costa Rica and Indonesia.

Ian Tarutia, CEO, Nasfund



Ian is CEO of NASFUND, PNG's largest private sector superannuation fund, and is a career officer with over 30 years of superannuation administration experience. From July 2007, he was initially Joint CEO and took over as sole CEO in November 2011. Ian is a Fellow of

the Australian Institute of Company Directors, a Senior Affiliate of the Securities Institute of Australia, President of the Papua New Guinea Institute of Directors and Junior Vice President of the Papua New Guinea Chamber of Commerce & Industry. In other capacities, Ian is a director or has served as a director on a number of listed and private company boards in the agriculture, aviation, catering, finance, properties, hotel, manufacturing, forestry, sports and savings and loan sectors. He established the NASFUND Contributors Savings & Loan Society (NCSL) in 2003 to provide additional financial services to the NASFUND membership and today it is the largest savings and loan society in PNG by membership size.



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Your speakers

Zanie Theron, Managing Partner, KPMG PNG



Zanie has been living and working in PNG since 2006. She has spent the past 20 years in the accounting profession after leaving a successful career as a lieutenant commander in the South African Navy. She is a chartered accountant in Australia and South Africa

and a CPA in PNG and Solomon Islands, Zanie is also a qualified barrister admitted to the Supreme Court in South Africa. Zanie is passionate about the growth in PNG and also the development of high-quality local accountants. As committee member of the CPA PNG education subcommittee she is also a regular speaker at the national CPA conference.

Adrian Weeks, Trade Commissioner to PNG, Austrade



Adrian and his business development team are responsible for key relationships with PNG and Solomon Island companies, Australian businesses, government departments and industry associations that operate in these markets. These projects attract more than 4000

Australian exporters. Adrian has undertaken assignments in India, PNG and Thailand and previous was the Trade Commissioner Pacific covering the South Pacific region. Prior to Austrade, Adrian held business development positions with Tourism Australia for twelve years based in London, Los Angeles and Sydney. He also worked for the transport company Queensland Rail.

Digitec is located in Australia and Papua New Guinea supporting customers in Pacific Region. Digitec has been successfully providing quality IT Equipment service and solutions throughout Pacific since 2002, which has rewarded Digitec with an enviable A1 reputation that is unmatched by our industry peers.

Digitec is an Information and Communication Technology (ICT) company dedicated on delivering breakthrough and best in class total business solutions and services.

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- Location: Branches: Kimbe & Lae
- Email: sales@digitec.com.pg

With over 5,000 Papua New Guinean employees and contractors at Lihir, Newcrest strives for a safe, healthy and motivated workforce



Newcrest and PNG: Stronger Together

We are committed to partnering with PNG to build a prosperous future

Newcrest is the largest company on the Port Moresby Stock Exchange, and the biggest miner in PNG. It is also one of the most significant contributors of foreign exchange to PNG, contributing ~USD377 million to the national account in FY2018.

Our Lihir gold mine in New Ireland Province creates economic value for PNG in multiple ways, including taxes and royalties, employment; investment in infrastructure and services; and purchasing goods and services from local suppliers.

Newcrest is also a 50:50 joint venture partner in the exciting new Wafi-Golpu Project in Morobe Province, which has the potential to open a new chapter in our long-term commitment to PNG.

Our vision is to be the Miner of Choice™ for our people, shareholders, host communities, partners and suppliers.

We are pleased to be a Gold Sponsor of the Business Advantage PNG Investment Conference 2019.

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